



# Ohio Assisted Living Association (OALA) 2023 Advocacy Priorities

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# About OALA

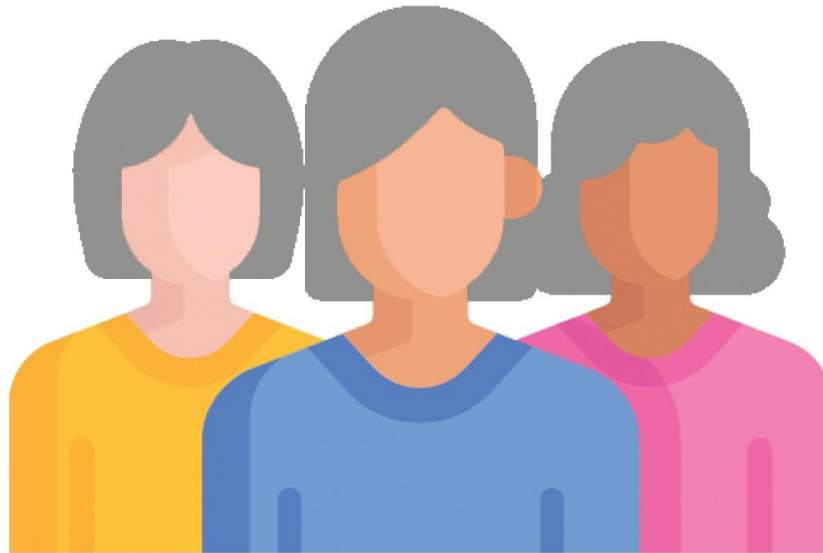
- Formed in **1993** to give a unique voice, representation, and focused support to the assisted living industry
- Represents **~73%** of Ohio's assisted living providers of all types
- **MISSION:** To support an aging Ohio by promoting choice, accessibility, and quality in Ohio's assisted living communities. To support this mission, OALA Supports its members with first class education, regulatory support, advocacy, and thought leadership.
- **VISION:** A strengthened and versatile assisted living industry that innovates to meet the changing needs of a rapidly aging Ohio and the aging services workforce.

# The Average Assisted Living Resident

**63%**  
need assistance  
with bathing

**48%**  
need assistance  
with dressing

**40%**  
need assistance  
with toileting



**71%** Female

**52%**  
are age 85+

**30%**  
are age 75-84

On average,  
will live in  
assisted living for  
**22 months**

**42%** have **alzheimer's disease,**  
dementia or a related disease

On average, needs assistance  
**taking nine medications**

**51%** have hypertension

**42%** have arthritis

**34%** have heart disease

Source: CDC, NCHS, 2016 National Study of Long-Term Care Providers

# Assisted Living By The Numbers (National):



By **2030**, there will be only 4 potential family caregivers per older adult



**83%**  
funded by private party

**17%**  
funded by Medicaid



Outpacing average U.S. job growth by **3.7%**



Must attract **1.4 million** workers by 2025

## Retirement Security Crisis:



**70%** of 65+ population require some form of long-term care



**Less than 8%**  
of Americans have  
purchased long-term  
care insurance



**1 in 3 Americans**  
have less than  
\$5,000 saved  
for retirement

## Assisted Living By The Numbers (Ohio):



Over **107,000** seniors served



**20.5K**  
Jobs Directly Supported

**16.3K**  
Jobs Indirectly Supported

**250.7M**  
Local/State Government  
Revenue

Economic  
Impact of  
**\$4.8B**  
Annually

**\$5.7B**  
Savings to Medicaid



Ohio has the **7<sup>th</sup> highest**  
senior population in the nation  
(approx. 2M)



Approximately  
**800 Residential Care  
Facilities (RCFs)**



Annual cost for private room  
**\$52,062**



**OALA**  
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# Ohio's Assisted Living Medicaid Waiver (ALW)

- Established in 2006
- Reimbursement flat 2006 – 2019; modest increases in 2019 & 2021 state budgets
- 8,880 unique individuals served annually; 6141 (average) waivers utilized at a time

## Current Service Tiers & Rates:

Category	Tier 1 \$54.76/Day	Tier 2 \$65.73/Day	Tier 3 \$76.67/Day
<b>Cognitive Impairments</b>	Occasional Prompts	Daily Cuing and Prompts	Ongoing Cuing, Prompts & Redirection
<b>Medication Administration</b>	Independent with Medications (Requires no staff involvement)	Supervision with Medication Management (Staff involvement with procurement, storage & reminders)	Medication Administration by Qualified Staff
<b>Nursing</b>	No individualized, scheduled, hands-on care provided by a licensed nurse	Weekly and/or Monthly individualized, hands-on care provided by a licensed nurse	Daily nursing care due to an unstable medical condition or intermittent skilled nursing care provided by the facility
<b>Physical Impairments</b>	Individuals who require up to 2.75 hours of service per day	Individuals who require more than 2.75 hours and less than 3.35 hours of service per day	Individuals who require more than 3.35 hours of service per day

98.8% Tier 3

# Ohio Budget Priorities FY 2024-25

- 1. Secure substantial investment to stabilize ALW program**
- 2. Creation of Memory Care reimbursement**
- 3. Improve access to affordable assisted living for low/moderate income seniors**



# Executive Budget Proposal: ALW

## RATES

48% overall funding increase proposed; rates not specified.

## TIERS

Compression of 3 tiers into one base reimbursement.

## Memory Care

Creation of Memory Care “add-on;” rate not specified.



# Joint Budget Proposal (OALA, OHCA, LAO)

## RATES

- Daily base reimbursement of \$130/day
- Memory Care add-on of additional \$25/day
- “Critical Access” add on of additional \$10/day for 50%+ waiver

## TIERS

Compression of 3 tiers into one base reimbursement.

## Memory Care

Establish rate set forth above; appropriately define “memory care”.





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***Thank you!***

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